



<b>Job Description</b>	
<b>Job Title:</b>	Sales Manager
<b>Location/Based:</b>	Swindon with frequent travel
<b>Reports To:</b>	CEO
<b>Staff Responsibility:</b>	4
<b>General Overview of the position:</b>	<p>Arralis is a rapidly expanding high technology company that leads the field with its extensive millimetre wave product range that include mmics, modules and antennas. Arralis is poised for further expansion as markets in 5G, Defence, Autonomous Vehicles and Satellite develop.</p> <p>As such we are looking for a Sales Manager to report to the CEO to be responsible for all the technical aspects of component, module, system and antenna sales. The position includes direct customer support, liaison with engineering and rapid reaction to price and technical queries.</p> <p>Extensive worldwide travel is envisaged. The ideal applicant will be able to demonstrate deep technical knowledge and understanding of microwave and millimetre wave and be articulate in dealings with senior engineers and managers. The position would suit an ambitious and dynamic personality with 5-10 years' sales experience who wants to move into a management position and make a valuable contribution to the direction of the company.</p> <p>Arralis' rapid growth means there are good opportunities for career development as well as a generous share option scheme (qualifying period).</p>
<b>Desirable Attributes</b>	<ul style="list-style-type: none"> <li>• UK national</li> <li>• CRM software knowledge</li> <li>• Ability to do market and competition analysis</li> <li>• MMIC market knowledge</li> <li>• Antenna knowledge</li> <li>• Experience of Defence and Government sales</li> <li>• Proven track record of sales growth</li> </ul>
<b>Other Duties:</b>	Other such reasonable duties within the general scope of the job title at the CEO's discretion.
<b>Education/Experience:</b>	Degree or Diploma in Electronic Engineering or Physics with a bias towards RF and Microwave technology.